

# **CAPABILITY STATEMENT**

# **CORE COMPETECIES**

**Areas of expertise include:** Video Consulting Services, Corporate Videos, Commercials, Explainer Motion Graphics, Educational Videos, Public Service Announcements, Safety Training Videos, Infomercials, Documentaries, Testimonials, Trade Shows, Per-Roll Videos, Ads, Photographic Services and Website Content. Whether your project demands a cinematic look or a "run and gun" style shoot, a simple 2D graphics package or advanced 3D motion modeling and animation, no project is too big or too small for our team.

## MISSION STATEMENT









Lion Imagery LLC, will always act in the best interest of our clients, bringing integrity, communication and care to each project. By developing trust with our clients through advising and/or consulting services, we hope to be your first choice when it comes to your digital, video, marketing, and photographic needs. We can also assist with your procurement, acquisitions and product purchasing essentials. Our goal is to develop long-term client relationships by providing exceptional services, resources and imagery.



DUNS NUMBER: 11-151-9665 CAGE CODE: 9DPA8 UEI: TXSXUT8F8SA6

CERTIFIED: DLA- DIBBS

DATE FOUNDED: 2019 E-VERIFY: for Employment BUSINESS SIZE: Total Small Business SELF CLASSIFIFICATIONS: Minority, HUB Zone

### NAICS CODES:

- 512110 Motion Picture and Video Production
- 541810 Advertising Agencies
- 541920 Photographic Services
- 541430 Graphic Design Services
- 541613 Marketing Consulting Services
- 541890 Other Services Related to Advertising
- 512129 Other Motion Picture and Video Industries
- 541511 Web (i.e., Internet) page design services, custom
- 512191 Tele-production & Other Post-production Services
- 541611 Administrative Management and General Management Consulting Services

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# DIFFERENTIATOR

#### 1.1 What sets Lion Imagery LLC apart from the competition?

- 1. Results-driven process- tailored to each customer
- 2. Flexible and agile team that responds quickly to unique
- requests and challenges
- 3. Understand client relationship management
- 4. Strategic mix of technology, video and business
- 5. Performance-Based Processing

#### 1.2 Advanced knowledge of how to create:

- Effective training videos, informative Public Service Announcements (PSAs)
- Creative commercial and explainer videos
- Office of Supplier Diversity, with over 30 years in house staff experience
- Engaging and, innovative promotional campaigns

# PAST PERFORMANCE

#### READI

#### **READI CONSULTANTING**

(2022) Corporate Headshots

Updated corporate headshots were needed by Readi for their executives and management. We provided photographic services, editing & downloadable photos.

#### PITTSBURGH YARDS

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#### (2021) Virtual Video Tour w/Aerial Drone

A virtual tour of the newly built Nia Building, located at Pittsburgh Yards was needed to promote to the community and on various platforms. We provided aerial/drones photography & video. filming, editing, sound voice over, and graphics



#### THE ANNE CASEY FOUNDATION

#### (2021) Aerial/Drone photography

Aerial/Drone footage of the land and construction site were needed to present to stakeholders and architects. We provided aerial/drone photography of the worksite.



#### LITERACY ACTION

(2019) Sponsorship Breakfast Video & Photographic Services

A promotional video was needed for various platforms. Filming included, sponsorship breakfast, keynote speakers, interviews, photography, graphics slides, sound, editing and video/promo recaps.



#### The SALVATION ARMY KROC CENTER

#### (2019) Informational & Awareness Video

Created an (I.A.V.) for The Salvation Army Kroc Center needing to showcase the services provided to the local community. We provided video, sound editing, lower third graphics, design, interviews and editing.



#### PRE-PRODUCTION

Creative Storyboarding Scripting, Casting Celebrity & Talent Audition Research & Strategic Planning Brand Positioning & Development

#### PRODUCTION

Videography (4K & HD) Audio Recording Aerial Photography Lighting & Grip On set Production & Direction Art Department/Set Building

#### POST-PRODUCTION

Non-linear Editing Motion Graphics 2D & 3D Animation Sound Mixing & Mastering Color Grading Original Music Composition

#### OTHER SERVICES

Marketing & Public Relations Video Consulting Services Graphic Design Services Outdoor Billboard Design Website & Print Design Media Placement & Distribution

- 6710 -Cameras, Motion Picture
- 5836 Video Recording and Reproducing Equipment
- R701 Management: Advertising

#### <u>Product Service Code (PSC):</u>

- nt T016 Photo/Map/Print/Publication Audio/ Visual • R708 – Support -Management: Public Relations
  - 1550 Unmanned Aircraft